(Please write your Exam Roll No.) *Exam Roll No. .....*

END TERM EXAMINATION

THIRD SEMESTER [BCA] DECEMBER-2025

Paper Code: BCA-221T ***Subject: Principles of Management and Organizational Behaviour***

(2024-2025 Onwords)

Time: 3 Hours **Maximum Marks: 60**

Note: Attempt all questions as directed. Internal choice is indicated.

Q1 Attempt **any four** of the following questions **(4x5=20)**

(a) Define the roles of a midlevel manager.
(b) Define SWOT analysis in management
(c) State the criteria for departmentation in the organizations.
(d) Explain PESTLE analysis.
(e) Explain the major challenges of organizational behaviourin the 21st Century.
(f) Define organizational behavior with an appropriate example.
(g) Differentiate between personality and attitude.
(h) Explain laissez-faire leadership.

Q2 Elaborate on the fourteen principles of management by Henry Fayol. **(10)**

OR

Q3 (a) Define decision-making in management. **(3)**
(b) Enumerate the steps involved in the decision-making process. **(7)**

Q4 (a) Define management. State its functions. **(5)**
(b) 'Management is a continuous process' –do you agree? Give reasons. **(5)**

OR

Q5 (a) Elaborate on the functions of directing. **(5)**
(b) Discuss the principles involved in directing. **(5)**

Q6 Explain Maslow's Hierarchy of Needs Theory with suitable examples. **(10)**

OR

Q7 (a) Define organizational culture. State its importance in the organization. **(5)**
(b) How does organizational culture influence employees' behavior? **(5)**

Q8 (a) Define perception and explain its process. **(4)**
(b) State the factors influencing perception. **(6)**

OR

Q9 'Developing effective leaders is a strategic process that requires deliberate planning, continuous learning, and a supportive organizational culture.' State the role of an organization in this process. **(10)**

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CamScanner